

## 2016 Q1 Legislative Lobbyist Compensation Report Highlights

### By Firm and by Principal, based on Median Figures

Firms Earning More than \$250K	Amount Earned (based on Median Figures)
Ballard Partners	\$ 2,400,000
Southern Strategy Group	\$ 2,273,000
Ronald L. Book PA	\$ 1,965,000
Capital City Consulting LLC	\$ 1,495,000
Greenberg Traurig PA	\$ 1,079,000
The Rubin Group	\$ 972,000
Corcoran & Johnston	\$ 896,000
Metz Husband & Daughton PA	\$ 875,000
Johnson & Blanton	\$ 855,000
GrayRobinson PA	\$ 808,000
Floridian Partners LLC	\$ 700,000
Smith Bryan & Myers Inc	\$ 625,000
Buchanan Ingersoll & Rooney PC	\$ 558,000
The Advocacy Group at Cardenas Partners LLC	\$ 505,000
Advantage Consulting Team	\$ 475,000
Colodny Fass, P.A.	\$ 475,000
The Mayernick Group LLC	\$ 475,000
Capitol Insight LLC	\$ 420,000
Anfield Consulting	\$ 410,000
Becker & Poliakoff PA	\$ 390,000
The Fiorentino Group	\$ 380,000
Holland & Knight LLP	\$ 340,000
Pittman Law Group PL	\$ 330,000
Rutledge Ecenia PA	\$ 326,000
Strategos Public Affairs LLC	\$ 320,000
Spearman Management Inc	\$ 295,000
Ramba Consulting Group LLC	\$ 290,000
William J. Peebles PA	\$ 290,000
Heffley & Associates	\$ 260,000
Gunster Yoakley & Stewart PA	\$ 250,000
PooleMcKinley	\$ 250,000

Registered Legislative Lobbying Firms reported earning a median figure of  
**\$35,700,000** during Q1 (Jan.-March) of 2016.

Principals Paying more than \$90K	Amount Paid (based on Median Figures)
FCCI Insurance Group	\$ 298,000
AT&T	\$ 250,000
State Farm Mutual Automobile Insurance Company	\$ 245,000
United States Sugar Corporation	\$ 233,000
HCA Healthcare	\$ 182,000
Dosal Tobacco Corporation	\$ 180,000
Automated Healthcare Solutions	\$ 160,000
TECO Energy, Inc	\$ 155,000
Florida Justice Association	\$ 145,000
Florida Crystals Corporation	\$ 140,000
Associated Industries of Florida	\$ 130,000
Florida High School Athletic Association	\$ 130,000
Florida Power & Light Company	\$ 130,000
Seminole Tribe of Florida	\$ 125,000
Altria Client Services LLC and its Affiliates	\$ 120,000
Florida Health Care Association	\$ 120,000
Safety Net Hospital Alliance of Florida	\$ 120,000
Florida Hospital Association	\$ 110,000
Florida Medical Association	\$ 110,000
U.S. Chamber Institute for Legal Reform	\$ 105,000
Uber Technologies, Inc	\$ 105,000
Auto Tag Management Group	\$ 100,000
Florida Bar, The	\$ 100,000
Florida Chiropractic Association, Inc	\$ 100,000
Harris Corporation	\$ 100,000
ALICO Incorporated	\$ 95,000
Miami-Dade County	\$ 95,000
Osceola Legislative Effort	\$ 95,000
RaceTech, LLC	\$ 95,000
American Traffic Solutions, Inc	\$ 90,000
Nova Southeastern University	\$ 90,000

Registered Principals reported paying legislative lobbyists a median figure of **\$36,415,000** during Q1 (Jan.-March) of 2016.

Related Research:

[Total 2016 Compensation Data: Q1 \[XLS\]](#)

Source: Lobbyist Registration Office, <https://floridalobbyist.gov/>; Accessed May 16, 2016.